engineering and manufacturing

## Corporate Philosophy

The GLAMA Maschinenbau GmbH has its headquarters in Gladbeck/Germany, Hornstr. 19, and representations around the world.

Since 1961 the GLAMA Maschinenbau GmbH has been manufacturing machine tools and vehicles for the forging, metallurgical, steel, foundry and aluminium industry. The vehicles are custom-made and manufactured to suit special individual applications. The vast experience from its business activities in the past and the readiness to take up new challenges in the future enable the GLAMA company to offer every one of our customers the best solution for his production process.

We always take into consideration how this solution will fit into the market place while paying attention to environmental conditions. Thus, we contribute to the optimization of the production processes of our customers. State-of-the-art technology plays a predominant role in all our activities. We would like our customers to be aware of this fact and to know that they can trust us in every respect. Our customers' trust is demonstrated in our established market position since a contented customer is the best "employer". Moreover, we provide an uncomplicated after-sales service.

- Delivery of innovative and environmentally safe quality products at a reasonable price
- Optimal provision of services (such as advice, maintenance, spare parts procurement, overhauling, etc.)

Our personnel has not only a well-developed sense of responsibility but also a high level of expertise. The work of our employees requires a sound expert knowledge of general engineering technology, thus enabling them to assume a broad variety of tasks. By designing, manufacturing and servicing our products they represent our expertise, characterize our efficiency and have a decisive influence on our reputation in the market.

- The company's success is to be seen as a success achieved by their individual commitment.
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- Their skills and knowledge shall always be fully accepted and applied.
- The employees need to recognize their responsibility for the product and for our environment.
- A trusting cooperation is made possible by a free communication and information exchange.

The yield thus produced serves to safeguard the jobs and support the company's independent status. The revenues are invested to strengthen and appropriately extend its market position.

The manageable structure of the enterprise provides short and direct channels of communication and contributes to the high flexibility of the company. Nevertheless, we continue to improve our means of communication internally and externally.

We strive to face challenges and process the latest materials available. This attitude helps us to seek and open up new markets. Our international market position is strengthened by this technological lead. For more than 55 years we have been working in the global business. Worldwide, our customers are served by supporting and skilled representatives while, of course, the direct contact persons of GLAMA are also always prepared to advise customers around the world.

The high segment of out-sourced production of individual component parts enables us to integrate suppliers with a high level of know-how and quality standards into our manufacturing process and to provide environmentally acceptable products at competitive market prices. We pride ourselves in being able to meet the highest quality expectations and integrate the latest developments in the overall design concept of sub-assemblies for our special machines. In this way, we can focus our attention on our products and on our strong points.
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GLAMA has numerous competent suppliers who are continuously being audited for quality, environmental friendliness and adherence to agreed schedules.

In the course of progressive market globalization and for the sake of simplifying mutual understanding we have integrated our present quality management into the globally recognized standard principles of the modern ISO 9001 quality management some years ago.

After worldwide catastrophes the GLAMA company has become fully aware of the need to protect the environment. For this reason we commit ourselves to reduce harmful environmental impacts as well as to continuously find and apply improved solutions for a safer environment. With this intention in mind, we have extended our quality management by applying the globally recognized standards of an environmental management according to the ISO 14001 DIN (Deutsche Industrie-Norm: German Industrial Standard).

Reinhard Schwarz
President of Glama Maschinenbau GmbH

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